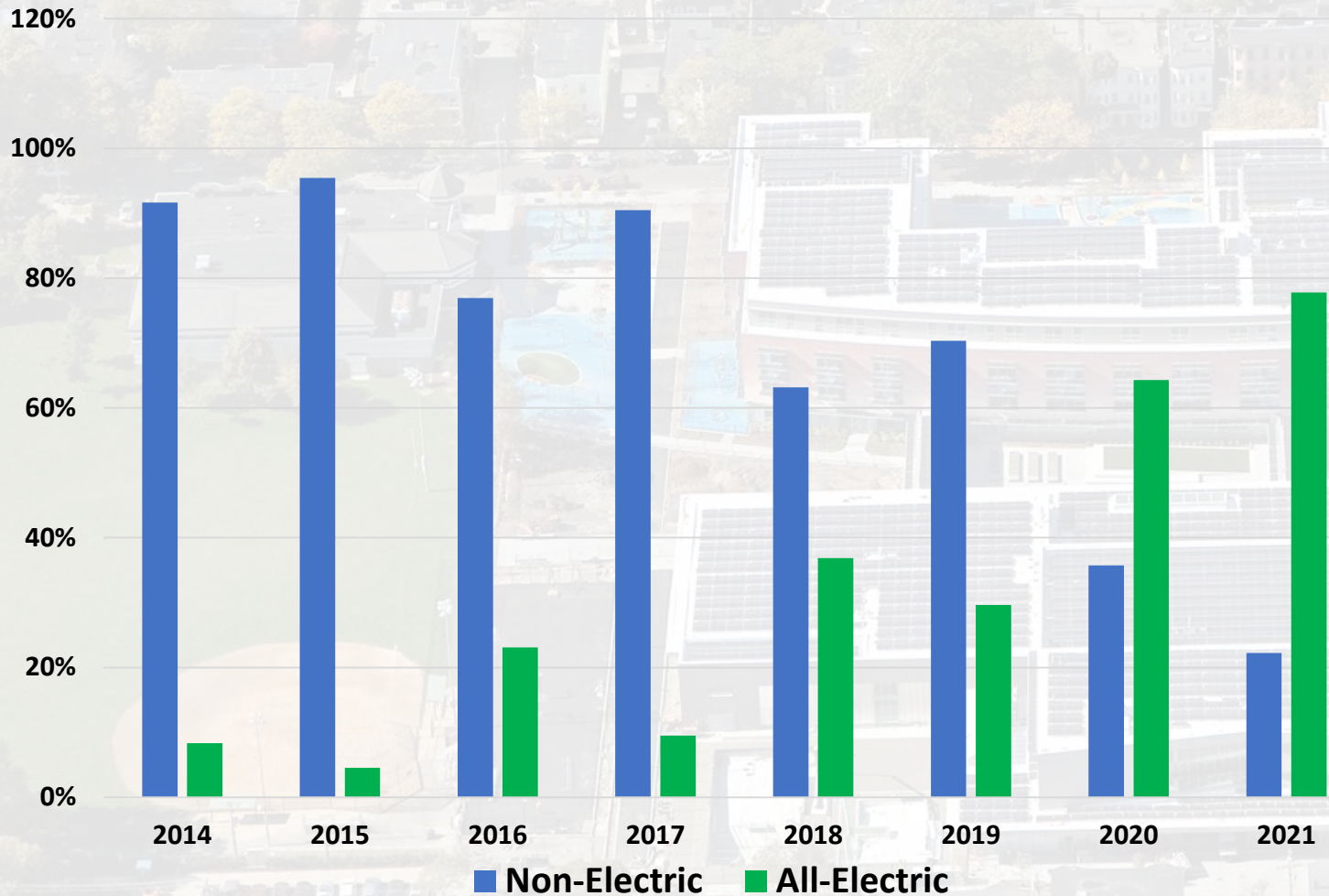


SCHOOL AND MUNICIPAL BUILDINGS

140 Projects
8-year Period



Reasons for All-Electric Trend

- Improvement in heat pump technology
 - Air source heat pump operation down to zero degrees
 - Water source heat pump providing 130-degree water at 5 degrees
- Energy Code IECC 2018/ASHRAE 90.1 2016
- EUI 25 to 35
- Efforts for decarbonization
- Rising natural gas prices

Electrical Distribution Considerations

- 50% increase in Service Size
- 100% increase in the Emergency Generator Size



GEOHERMAL WELL FIELD



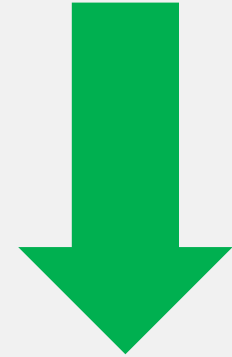
Pros:

- High energy efficiency
- Reduced carbon footprint for environmental considerations
- Low noise levels inside and outside of building as no exterior mounted equipment with condensers or fans are required
- Potential for heat recovery; simultaneous heating and cooling



Cons:

- Increased capital investment for geothermal plant
- Requires increased site coordination for well locations
- Higher automatic temperature controls for geothermal plant equipment
- Requires increased maintenance for geothermal plant equipment (filters, additional pumps, etc.)



Options:

Traditional U-bends: HDPE (2 Pipe)

Quad Loop: Double U-Bend (4 Pipe)

Coaxial Ryan Well



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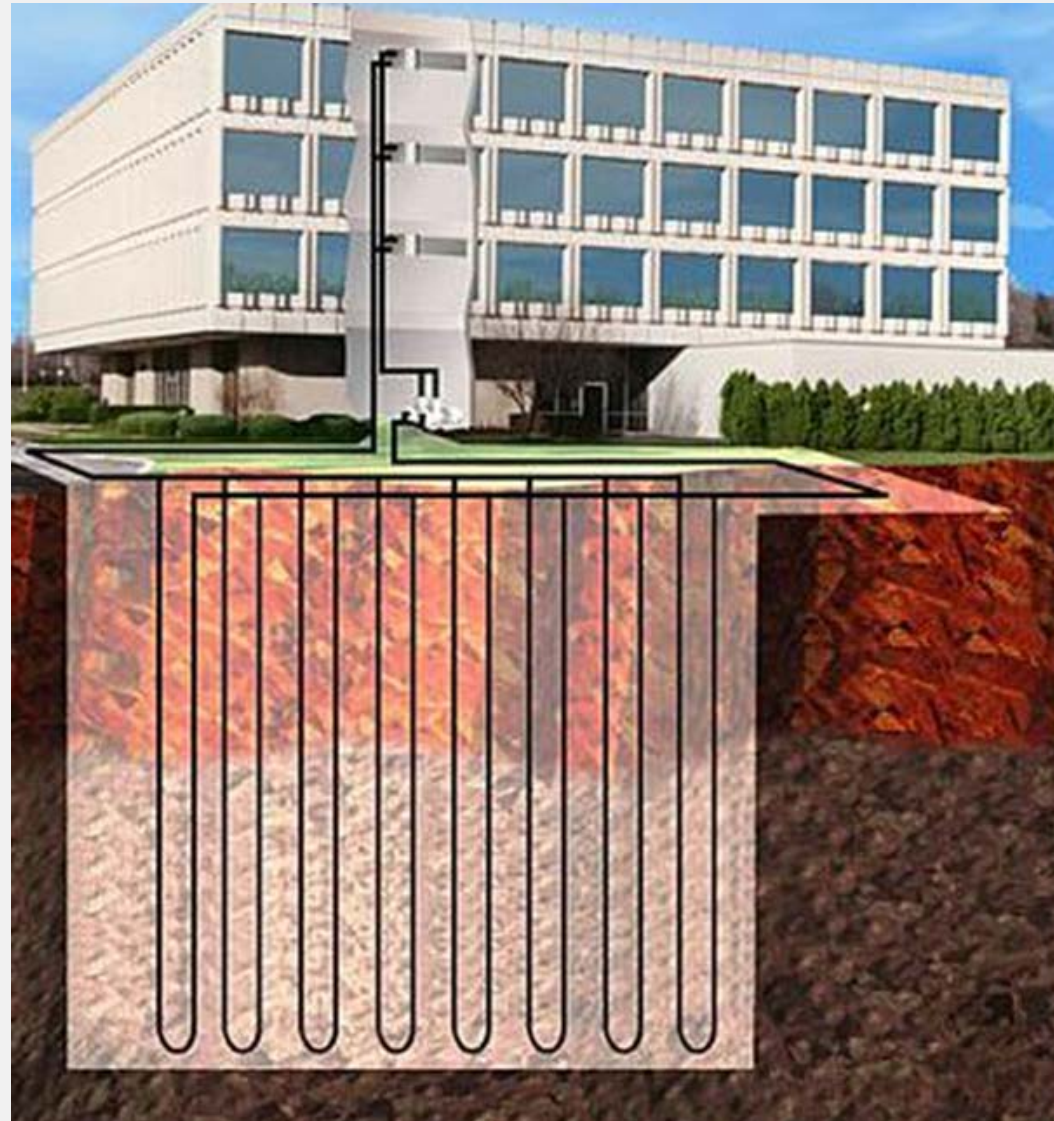
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Dartmouth, MA 02747

P (508) 998-5700 F (508) 998-0883

TRADITIONAL U-BENDS: HDPE (2 PIPE)

Pros:

- Easiest to install.
- 6" diameter bore required (smaller than other options)
- Installed universally by most contractors.
- Heat-exchanger available with short notice.



Cons:

- Requires more drilling than the other options provided.
- Requires the most excavation.
- Least Heat Transfer of the three heat exchangers.
 - Up to 3.25-tons per bore
 - The comparison assumes 500-foot bores
- Installed universally by most contractors.
- Heat-exchanger available with short notice.



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Pros:

- Provides up to 25% more Thermal capacity than a single u-bend
- Requires Less drilling than the traditional u-bend
- Less excavation than the traditional U-bends
- Can be installed to depths of 900-feet
- Up to 5-tons for a 600' bore or 8-tons per 900-foot bore

Cons:

- May require a larger diameter bore than a traditional U-bends
- Limited contractors who install this heat-exchanger
- Heat exchanger requires a 4–6-week lead time to procure



QUAD LOOP: DOUBLE U-BEND HDPE (4-PIPE)

Website: www.Versaprofiles.com



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COAXIAL RYGAN WELL

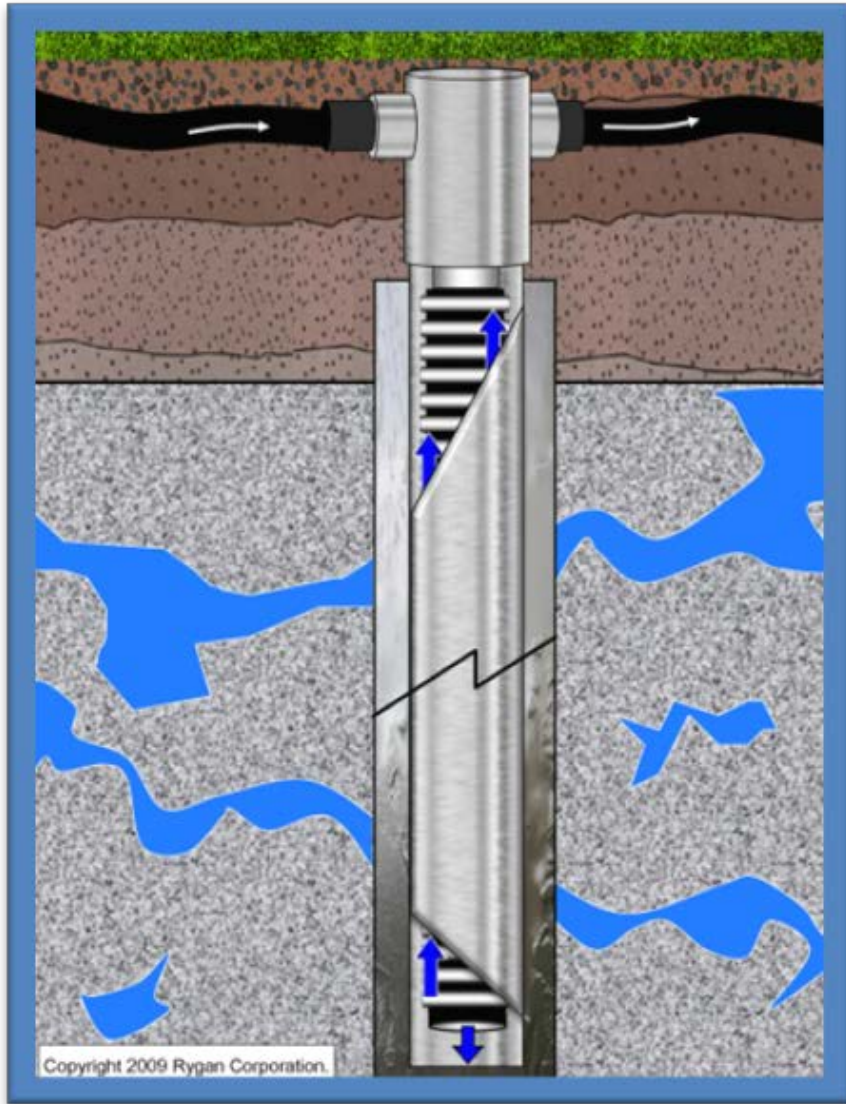
The HPGX system is a coaxial heat exchanger comprised of a composite material that provides the most efficient heat transfer of the three options.

Pros:

- Requires less drilling. Fewer bores required to achieve the desired transfer.
- Less impact to the site, reduced space needed.
- Less excavation than quad & traditional u-bend systems.
- Can be installed to depths of 1500-feet.
- Up to 10-tons per 1000-foot bore

Cons:

- Most costly to install-per foot cost.
- May require a larger diameter bore for exchanger at deeper depths.
- Limited certified installers
- Long lead times to procure product



MECHANICAL SYSTEM PAYBACK SUMMARY

SCHOOL EXAMPLE

Baseline	System	Gross Capital Investment*	Annual Elec. Cons. (kWh)	Annual Gas Cons. (MBTU)	Annual Electric Cost	Annual Gas Cost	Combined Utility Cost	Annual Utility \$/s.f.	Annual kBTU/s.f. (EUI)	Annual Maint. Cost	20 Year Exterior Equipment Replacement Cost	Combined Annual Expense	Combined Expense Savings**	Total Life-Cycle Savings***	Discounted Payback (Years)****
Code Baseline	1. Hot water coil heating/chilled water coil cooling VAV AHU system with energy recovery and terminal VAV boxes with hot water reheat coils 2. Code-efficient gas-fired non-condensing boiler plant 3. High-efficiency (code) water-cooled chiller plant with cooling tower	\$7,065,144	542,150	1,784.8	\$108,430	\$22,489	\$130,919	\$1.16	32.1	\$132,704	\$1,469,500	\$283,623	-	-	-

Option	System	Gross Capital Investment*	Annual Elec. Cons. (kWh)	Annual Gas Cons. (MBTU)	Annual Electric Cost	Annual Gas Cost	Combined Utility Cost	Annual Utility \$/s.f.	Annual kBTU/s.f. (EUI)	Annual Maint. Cost	20 Year Exterior Equipment Replacement Cost	Combined Annual Expense	Combined Expense Savings**	Total Life-Cycle Savings***	Discounted Payback (Years)****
Base Design	1. Dehumidification displacement ventilation diffusers with radiant heating panels 2. Gas-fired heating/dx cooling VAV ventilating units with energy recovery with terminal VAV boxes with CO2 controls 3. High efficiency gas-fired condensing boiler plant	\$6,026,583	511,760	1,561.7	\$102,353	\$19,678	\$122,031	\$1.08	29.2	\$130,279	\$919,850	\$252,310	\$11,313	\$1,856,606	Instant *****
Tier 1	1. Dehumidification displacement ventilation diffusers with radiant heating panels 2. Hot water coil heating/chilled water cooling VAV ventilating units with energy recovery with terminal VAV boxes with CO2 controls 3. High efficiency water-cooled chiller plant with dry cooler 4. Supplemental electric boiler plant	\$7,666,934	887,380	0.0	\$175,476	\$0	\$175,476	\$1.55	26.8	\$122,079	\$330,000	\$297,555	-\$33,932	-\$685,229	Not Reached *****
Tier 2	1. Dehumidification displacement diffusers with radiant heating panels 2. Hot water coil heating/chilled water cooling VAV ventilating units with energy recovery with terminal VAV boxes with CO2 controls 3. Geothermal wells with high-efficiency water-to-water source heat pump chillers	\$10,917,434	667,000	0.0	\$133,400	\$0	\$133,400	\$1.18	20.1	\$121,079	\$0	\$254,479	\$9,144	-\$2,307,572	Not Reached *****
Tier 3	1. Dehumidification displacement diffusers with radiant heating panels 2. Hot water coil heating/chilled water cooling VAV ventilating units with energy recovery with terminal VAV boxes with CO2 controls 3. Geothermal wells with high-efficiency water-to-water source heat pump chillers 4. Supplemental electric boiler plant	\$10,459,048	754,620	0.0	\$150,923	\$0	\$150,923	\$1.33	22.8	\$122,079	\$0	\$273,002	-\$9,379	-\$2,396,360	Not Reached *****



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MECHANICAL SYSTEM PAYBACK SUMMARY

SCHOOL EXAMPLE

Baseline	System	Gross Capital Investment*	Annual Elec. Cons. (kWh)	Annual Electric Cost	Annual Utility \$/s.f.	Annual kBtUs.f. (EUI)	Annual CO2 Emissions (kg)	Annual CO2 Emissions Reduction (kg)	Annual Maint. Cost	Combined Annual Expense	Combined Expense Savings**	Total Life-Cycle Savings***	Discounted Payback (Years)****	LEED EAc2 Points
-	1. Electric heating/chilled water cooling VAV air handling units with energy recovery wheels with terminal fan-powered VAV boxes with electric reheat coils 2. High efficiency (code) water-cooled chiller plant with cooling tower	\$9,701,980	1,423,400	\$224,748	\$1.45	31.3	876,598.8	-	\$32,125	\$256,873	-	-	-	-

Option	System	Gross Capital Investment*	Annual Elec. Cons. (kWh)	Annual Electric Cost	Annual Utility \$/s.f.	Annual kBtUs.f. (EUI)	Annual CO2 Emissions (kg)	Annual CO2 Emissions Reduction (kg)	Annual Maint. Cost	Combined Annual Expense	Combined Expense Savings**	Total Life-Cycle Savings***	Discounted Payback (Years)****	LEED EAc2 Points
1	1. Full air-conditioning displacement ventilation diffusers with passive heating radiation 2. Hot water coil heating/chilled water cooling VAV air handling units with energy recovery with terminal VAV boxes with CO2 controls providing displacement ventilation 3. High efficiency water-to-water source heat pump chiller plant with fluid cooler 4. Supplemental electric hot water boiler plant	\$7,818,915	1,122,100	\$177,176	\$1.14	24.7	690,980.5	185,618.3	\$23,150	\$200,326	\$56,547	\$3,182,845	Instant*****	14
2	1. Variable refrigerant flow (VRF) terminal evaporator units with air-cooled condensing units serving the administration, classroom media center, and support areas 2. Split system air-cooled heat pump heating/cooling VAV dedicated outside air handling units with energy recovery with terminal VAV boxes with CO2 controls providing ventilation to the VRF units 3. Full air-conditioning displacement ventilation diffusers with passive heating radiation 4. Split system air-cooled heat pump heating/cooling VAV air handling units with energy recovery with terminal VAV boxes with CO2 controls providing displacement ventilation to the dining, gymnasium, multi-purpose/stage, and small gymnasium areas	\$8,334,430	1,222,000	\$192,959	\$1.24	26.9	752,498.2	124,100.6	\$50,750	\$243,709	\$13,164	\$1,744,635	Instant*****	12
3	1. Full air-conditioning displacement ventilation diffusers with passive heating radiation 2. Hot water coil heating/chilled water cooling VAV air handling units with Tempeff energy recovery with terminal VAV boxes with CO2 controls providing displacement ventilation 3. High efficiency water-to-water source heat pump chiller plant with closed-loop geothermal wells	\$10,044,815	949,250	\$149,887	\$0.97	20.9	593,291.3	283,307.6	\$18,150	\$168,037	\$88,836	\$1,922,366	5	16
4	1. Hot water heating/chilled water cooling coil VAV air handling units with energy recovery wheels with terminal fan-powered VAV boxes with hot water reheat coils 2. High efficiency (code) water-cooled chiller plant with cooling tower 3. Electric hot water boiler plant	\$9,745,335	1,435,000	\$226,588	\$1.46	31.6	883,662.0	-7,063.1	\$33,125	\$259,713	-\$2,840	-\$107,059	N/A*****	7



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